

PJSC Fix Price - the leading variety value retailer in Russia

7,818 +10%
total number of stores

~2,000 SKU
in 20 product categories

701
net openings

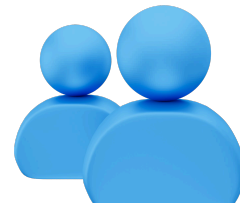


up to 110
new products every week


92% Fix Price's share in the variety value retail market in Russia

FIXR ticker

~33 mln
number of loyalty programme members



~x2
higher average ticket of loyalty cardholders




0.6%³ LFL sales

Revenue
RUB 313.3 bn

Gross margin
31.7%

7.4% EBITDA margin (IAS 17)

Net profit
RUB 11.2 bn



Net debt/EBITDA (IAS 17)
0.1x

56.7% CCR¹

Product categories' structure²

% of retail sales

Non-food	46%
Food	31%
Household chemicals and hygiene	24%

12
distribution centres with a total area of
492 thous sq. m.

Key events

16.3% Free float

300 mln shares

Completion of the exchange of Fix Price Group PLC GDRs for shares of PJSC Fix Price

Repurchased under the buyback programme from 1 September 2025 for 6 months, up to 1% of the share capital (1 bn shares)

Share consolidation RUB 0.001 → RUB 1 par value

1,000 → 1 consolidation ratio

21 January 2026 EGM approval, consolidation date to be announced later

¹ Cash Conversion Ratio is calculated as (EBITDA (IAS 17) – Capital Expenditures) / EBITDA (IAS 17)

² Total may not be equal to 100% or the sum of the components due to rounding

³ Adjusted for an additional trading day in 2024 due to the leap year