

PJSC Fix Price - the leading variety value retailer in Russia

7,912 +9.4%

total number of stores

~2,000 SKU

in 20 product categories

94

net openings



up to 110

new products every week

92% Fix Price's share in the variety value retail market in Russia

FIXR ticker


~33.8 mln

number of loyalty programme members



~x2

higher average ticket of loyalty cardholders



(0.3%) LFL sales

Revenue

RUB 73.1 bn


Gross margin

31.8%

3.7% EBITDA margin (IAS 17)

Net profit

RUB 176 mln



Net debt/EBITDA (IAS 17)

0.2x

41.3% CCR¹

Product categories' structure²

% of retail sales

Non-food	43%
Food	32%
Household chemicals and hygiene	25%

12

distribution centres with a total area of

492 thous sq. m.

Dividends

3 April 2026	RUB 11 bn	98%
The Company's BoD recommended dividend payment	RUB 0.11 per share	of IFRS net profit for 2025
8 May 2026	Extraordinary General Meeting of Shareholders	
19 May 2026	Record date for dividend payment	

¹ Cash Conversion Ratio is calculated as (EBITDA (IAS 17) – Capital Expenditures) / EBITDA (IAS 17)

² Total may not be equal to 100% or the sum of the components due to rounding